

JANUARY NEWSLETTER

ALL THAT CANDY EATING. NOW TRYING TO LOSE SOME LBS.



During the month of December (while eating 150lbs of Harry and David's chocolate goodies), our team participated in the annual MGI 'Hand in Hand Charity' Christmas shopping and wrapping party. Quentin and Joe drew the short straws to brave the holiday retail chaos and man did they dominate (think Supermarket Sweep from 1993)! Once back in the office, we had a few wrapping competitions; some of the most intelligent of engineering minds, still have not yet mastered the art of folding *in* the paper and taping *on* the seam. All in all, it was an entertaining experience per usual and we loved the idea of these children opening such wonderful gifts from Santa! We also managed to squeeze in a few Friday potlucks and even played a die-hard game of Whirlyball!

VENDOR SPOTLIGHT #1 CONDAIR

Nortec-the most recognizable humidification manufacturer in N. America has recently changed it's name to the Global Powerhouse, Condair for worldwide name recognition. Same group of amazingly supportive people at the Ottawa, Ontario and Sturtevant, WI factories, but one user-friendly website. Two major things to note are that Condair will now be producing a Desiccant Wheel as well as an ultrasonic remote humidifier. Check out their website to learn more about these solutions and many more!

www.condair.com

EMPLOYEE SPOTLIGHT BILL SKINNER

Bill Skinner is approaching his 25th anniversary with McQueeney this Summer and we cannot imagine what our office would be like without his humor and sound effects. A few snip-its about Bill:

Favorite Quote:

"Why do they put a guarantee on the box?..."Google this long, hilarious movie line from Tommy Boy

Go to snack: *Any kind of chip or cracker*
 Perfect lunch w/: *Dave Grohl or QT owner*
 As a kid, I wanted to be: *A Pro Baseball Player*
 As an adult I want to be: *Top salesman in the HVAC industry, A great husband and father along w/ someone people know they can depend on.*

VENDOR SPOTLIGHT #2 SERESCO

Most will remember our Pool Dehumidification units under the brand name, Seresco, which we've rep'd since 2006. We are still selling these units and selling them like crazy; however, now we'll be marketing them under the formal umbrella of Dehumidified Air Solutions out of Ottawa, Ontario. Under that same umbrella, we'll be selling, AgronomicIQ, a solution produced specifically to the Cannabis Growing market. This line has already grown rapidly and is being specified Nationwide.

<https://dehumidifiedairsolutions.com>

<https://agronomiciq.com>

<https://serescodehumidifiers.com>

CAN YOU SPOT...



THE DIFFERENCE?

You got it... Nortec Humidity is becoming Condair!

Same great North American team and products – backed by the global strength of Condair.

One strong team worldwide... 01/01/19
[click to learn more](#)

Condair is the leading humidification manufacturing company in Condair America, with manufacturing facilities in Ottawa, Ont., and Sturtevant, WI. For over 70 years Condair has specialized in the design and production of superior humidification and evaporative cooling systems. Condair sets the standard for innovative, energy-efficient and hygienic solutions. Today, with approximately 720 employees, we operate production sites in Europe, North America and China, are represented in 20 countries by our own sales and service organizations and supported by distribution partners in more than 50 locations worldwide.

US Series Ultrasonic Humidifier

Using piezoelectric transducers operating at 1.7 MHz, the US Series generates an ultra-fine (1 - 3 micron) cool mist. This mist is then distributed directly into the space using a quiet and efficient Blower Pack. Since, unlike steam humidifiers, no water is boiled, ultrasonic technologies offer some of the lowest energy humidification on the market, decreasing direct energy costs by 90%.

Additionally, the mist cools the air slightly as it evaporates generating more potential savings.

With an easy and quick installation, the Condair US Series is available in four different capacities; Medium housing: 7 lbs/hr (3 kg/hr), 13 lbs/hr (6 kg/hr), 20 lbs/hr (9 kg/hr) and Large housing: 40 lbs/hr (18 kg/hr). The unit cabinet includes everything except the mist distribution system (Blower Pack) and water treatment.

Hygiene:

- Regular flushing cycles - Stagnant water poses a risk of microbial contamination
- Stainless Steel chemically polished water tank
- UV water treatment
- MERV 12 air intake filter
- Antimicrobial & Antistatic internal components

Blower pack:

- In space mist distribution system
- High efficiency of absorption
- Available built-on to humidifier or remotely installed for optimal flexibility
- Fast absorption <12 feet
- Antimicrobial mist channel

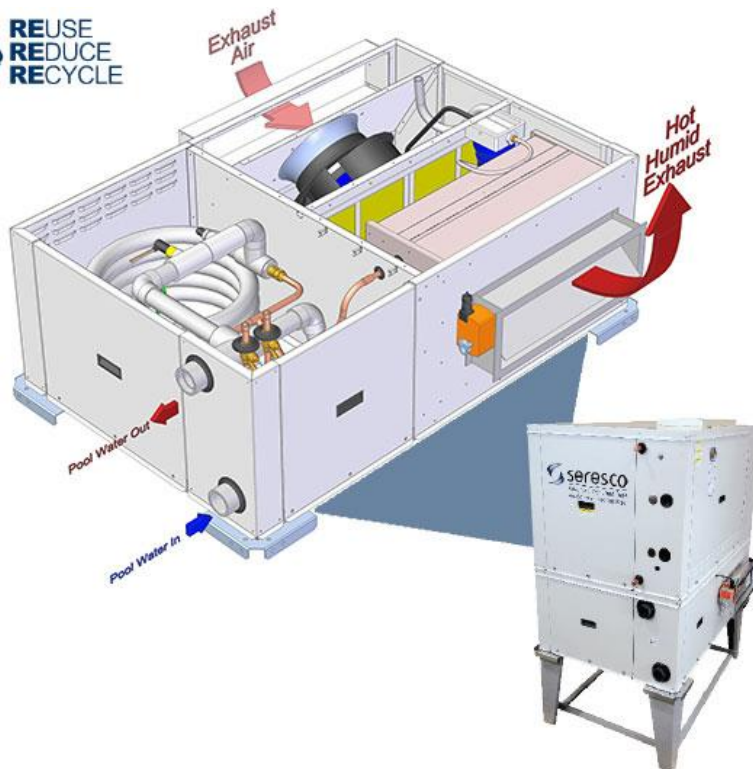


<https://www.condair.com>



Seresco was founded in 2003 by industry innovators who wanted to solve the historical challenges of the dehumidification industry. They did so with leading-edge designs, advanced control systems and 24/7 internet monitoring and remote control. Now as part of Dehumidified Air Solutions, Seresco continues its innovation at an accelerated pace with a keen focus on engineering the ultimate in energy efficient and environment friendly technologies for indoor pool dehumidification.

For installations, requiring 10 to 100 lbs/hr of dehumidification and 650 to 8,000 CFM of air handling, our new **NE Series** provides features that beat the competition hands down – every time!



- Modulating Reheat Coil
- Ultra Compact Gas Furnace Option
- CommandCenter Control System
- Most models fit through 32" Doorway
- Mechanical Vestibule Outside the Airstream
- Electrofin Coated Coils
- Highest Energy Efficiency in Market
- Direct Drive, Backward Inclined Plenum Fans w/ EC motors
- Websentry Internet Monitoring
- Sight glasses on receivers
- Compressor Protection

Check out Seresco's online Tools Section and their extensive library of videos for selecting the best solution for your natatorium!

<https://serescodehumidifiers.com>